Avreimi Wingut

Entrepreneur | Startup Ecosystem Leader | Venture Capital Investor

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PROFESSIONAL SUMMARY

A high-impact executive and entrepreneur with over 15 years of experience in scaling complex organizations, managing multi-million NIS budgets, and leading venture capital investments. A pioneer in bridging the gap between the Haredi sector and the Israeli High-Tech ecosystem. Proven track record in strategic management, operational excellence, and leading ventures from inception to successful exit.

PROFESSIONAL EXPERIENCE

2017 – Present | Co-Founder, Extra-Tech *The leading High-Tech training and placement company for the Haredi sector.*

- Scaling the company into a market leader, managing an **annual budget of tens of millions of NIS**.
- Developing complex operational and business models for training and placing thousands of candidates in top-tier global technology firms.
- Cultivating strategic partnerships with government bodies, philanthropic foundations, and the corporate sector.

2017 – Present | General Partner / Investor, 12A Fund

- Managing investments and portfolio strategy across two dedicated VC funds:
    - **Fund 1:** Managing assets totaling **$3.3M**.
    - **Fund 2:** Managing assets totaling **$9.7M**.
- Leading deal flow sourcing, due diligence processes, and providing strategic mentorship to portfolio companies from Seed to Growth stages.

2014 – Present | Head of Startup Operations & Accelerator Manager, Kama-Tech

- Orchestrating the Haredi startup ecosystem, supporting hundreds of entrepreneurs from ideation to capital raising.
- Directing the daily operations of the Accelerator program, including recruiting top-tier industry mentors and designing professional curricula.

- Representing the organization to international investors, media, and global stakeholders to drive diversity in tech.

2010 – 2015 | Founder & Publisher, "Be-Otzma" Newspaper

- Founded and launched a leading niche advertising newspaper for the Haredi sector.
- Managed the entire value chain: content, sales, and distribution, reaching consistent profitability.
- **Led the venture to a successful acquisition (Exit).**

2008 – 2010 | Department Head, "Oz Ve-Hadar" Publishing

- Directly managed **30 employees** in a prestigious Torah-research publishing department.
- Accountable for a **10 million NIS annual budget**.
- Optimized production workflows and oversaw the publication of complex, high-volume projects under strict deadlines.

EDUCATION

- **2011 – 2012:** Strategy & Creative Design, **"Ha-Betzefer"** (The School of Communication & Advertising).
- **2003 – 2010:** Higher Rabbinical Studies, **Yeshivat Tiferet Moshe Bezalel**.

CIVIL SERVICE

- **Refuah Ve-Hayim Organization:** Dedicated service assisting patients and individuals with disabilities (Operational and logistical support in the non-profit sector).

CORE COMPETENCIES

- **Executive Leadership:** P&L management, large-scale operations, and strategic partnership building.
- **Venture Capital & Innovation:** Fundraising, startup scaling, deal sourcing, and board-level advisory.
- **Marketing & Strategy:** Expertise in niche-market advertising, creative direction, and branding.

- **Networking:** Extensive high-level connections across the Israeli economy, Tech industry, and the Haredi community.